

Nikita was a teenager in Nepal, reading about the celebrated nursing pioneer Florence Nightingale, when the spark first appeared. "The way she helped sick people and mothers, the way she talked to sick people — that impressed me a lot," Nikita remembers.

That spark grew into flames as Nikita faced a harrowing experience giving birth to her first child in Nepal. Then, while delivering her second child in the United States and having a drastically different experience, Nikita became convinced she would pursue a nursing career.

"The way the doctors and nurses took care, their way of talking, the smiles on their faces, the helpful hands — they were encouraging me to be a nurse. They helped me freely, and I want to help the people of Minnesota — kids, adults, older people — I want to help them in the same way, with my hands and smiling face."

ir e-

Nikita worked as a teacher and studied management in Nepal, but the higher education world in the United States was daunting. With guidance from the Institute's College Readiness Academy, Nikita gained the skills she needed to enroll in college courses and pursue her nursing education. "The International Institute showed me the path, and I followed it," she says.

Read Nikita's full story at impact.iimn.org

LETTER FROM THE EXECUTIVE DIRECTOR

2020: THRIVING IN ADVERSITY

This past year was extraordinarily challenging for our global community as well as the New Americans we serve. Those who most need support tend to have the least access to essential resources. Immigrants often face more barriers to accessing unemployment assistance, housing support and other critical services. In a crisis, securing these resources becomes even more difficult.

During these trying times, the International Institute of Minnesota has been a place New Americans can rely on — a place of welcoming, connection, solutions and hope. Whether a client needs coaching before a job interview, reassurance that their family will be rejoining them soon or assistance maintaining safe housing, we are always in their corner. The coronavirus pandemic has upended all our lives, but our team members are no strangers to crises, so they pivoted quickly to respond to the urgent needs of New Americans. We have adapted and moved forward, as the Institute has countless times over the past 100 years.

We acted quickly to bring programs online and modify services to safely reach clients and students. With the support of our community, we were able to provide essential tools like laptops and internet service, as well as funds for basic needs such as rent and food. The pandemic has greatly increased the demand for health care workers, and the Institute prioritized finding new ways to continue training and placing nursing assistants and other medical professionals.

This past year also saw intensified calls for racial justice amid the continued oppression and violence inflicted upon communities of color. We stand in solidarity with this movement and pledge to join in conversation and bold action to help create an anti-racist society. As part of the equity appropriations in Minnesota's recent bonding bill, the Institute was awarded \$3 million to expand our space. We thank Governor Tim Walz and Lieutenant Governor Peggy Flanagan for recognizing the value of the Institute's programs in helping reduce disparities in our community. This funding will allow us to begin construction in early 2021 (see following page for details).

We also extend our deepest gratitude to state legislative leaders, foundations, donors and community advocates for their support. This project will allow us to expand workforce training and other programs and serve an additional 500 New Americans annually. Clients continue to share how much they miss gathering in person at the Institute, and we cannot wait to welcome them and our staff to a new space designed for their success.

The Institute reached two other significant milestones this year: 25,000 refugees resettled since 1974 and 15,000 citizenship applications filed since 2001. Many things have changed in 2020, but we continue pushing our critical work forward. In 2021, we also expect positive national policy changes that will respect the value, dignity and contributions of New Americans, allowing more families to walk through our doors.

Along with our community, we mourn the past year's loss of life, livelihoods and opportunities, but we also look ahead with hope and resilience. Thank you for standing by us through it all.

With gratitude,

Jane Graupman



Thanks to our community of supporters, the International Institute of Minnesota is poised to break ground in early 2021 to enhance and enlarge our building. The project will allow us to serve 500 additional New Americans each year and to expand our sought-after services.

Since 2012, the number of programs offered onsite has tripled, and the number of staff has doubled. From 2018 to 2019, program participation grew by 11%. We expect the demand for services will continue to grow, and we look forward to providing our clients and staff with a space designed to meet their needs and the needs of Minnesota.

In addition to generous philanthropic support, we are grateful to the Minnesota Legislature for advocating for this project. In October 2020, the Institute was awarded \$3 million as part of the state's bonding bill. Thank you to state legislative leaders for recognizing the importance of investing in New American communities, including the authors of H.F. 598 (Representatives Hausman, Her, Mariani, Becker-Finn, Lillie, Urdahl and Koznick) and the authors of S.F. 649 (Senators Housley, Cohen, Pappas and Senjem).

Thank you to all of the Institute's supporters for your commitment to our cause. From the newest Americans to fifth-generation Minnesotans, our combined strengths will enrich our state and empower each new generation to thrive.

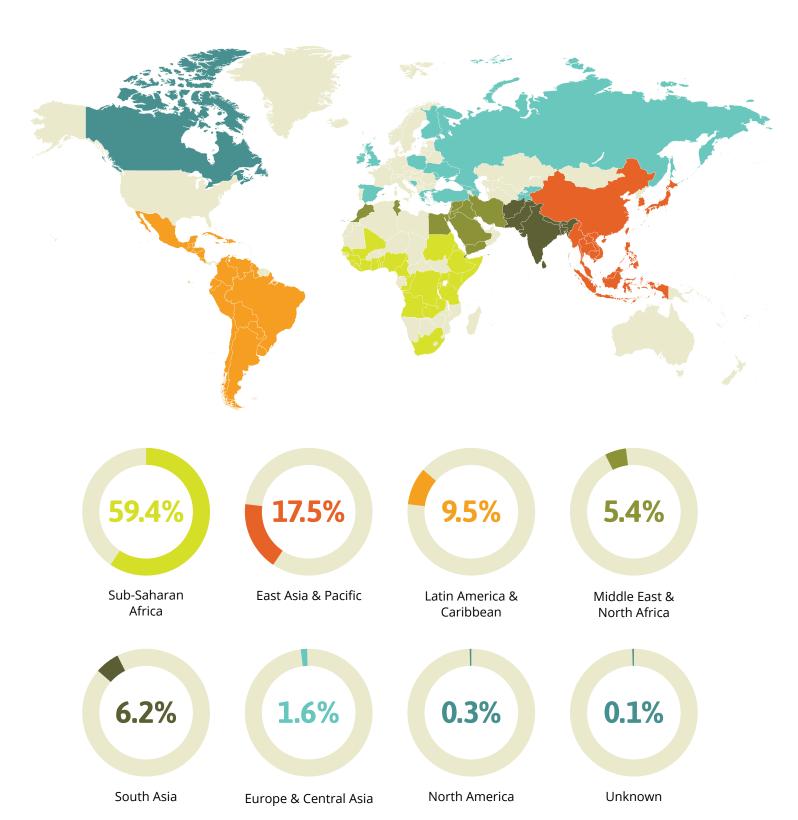




OUR 2020 REACH:

3291 NEW AMERICANS FROM 96 COUNTRIES

Despite the disruptions of 2020, the International Institute of Minnesota served thousands of New Americans who sought to find long-awaited safety, seize opportunities and connect with their communities. Immigrants, refugees, asylees, survivors of human trafficking, unaccompanied children — these are the individuals we have welcomed and the people who have enriched our neighborhoods.





"The Institute is a very welcoming and warm place for immigrants," Kasahun says, looking back on his experience as a Medical Career Advancement (MCA) client. "They are really good at giving direction."

After enrolling in a nursing program, Kasahun applied to the Institute's MCA program, which offers academic and career guidance plus tuition assistance to New Americans studying in the medical field. Upon graduating with a Bachelor of Science in Nursing degree, Kasahun shared that the scholarship had lightened a heavy financial burden and that the MCA team's encouragement was "priceless." Due to his achievements, Kasahun has been able to substantially increase his income, allowing him not only to support a growing family but also to build a new home.

Today, Kasahun is a registered nurse working in mental health and addiction services. "The best part of my job," he says, "is I'm able to help people who are extremely sick." Kasahun, who is originally from Ethiopia, plans to stay in Minnesota and continue adding degrees to his name. "I love Minnesota. It almost feels like the place I was born."

I'm proud because I not only care for my patients, I advocate for them.



60 Hospitality Careers
Pathway students
started jobs

students hired as certified nursing assistants and caregivers

 $12,912 \ \ \, \text{hours of instruction and support given} \\ \text{to College Readiness Academy students}$

112

clients received assistance navigating Minnesota's unemployment system 1,364

citizenship applications submitted

MEDICAL CAREER ADVANCEMENT CLIENT GRADUATIONS:

21 RN, 19 LPN, 7 BSN, 1 MSN, 1 Phlebotomy Tech

72 ZA

COLLEGE
READINESS
ACADEMY
STUDENTS

began college in the U.S. for the first time

26,462

hours of English language education provided

1,267

clients took the Naturalization
Oath of Allegiance to the
United States

25,000 REFUGEES resettled since 1974

WE CAN'T DO THIS **WITHOUT YOU**

Philanthropy and volunteerism are critical to sustaining the Institute's mission. Charitable donations and the gift of community members' time and talents have allowed us to launch, sustain and expand essential programs. We thank you for your generosity and dedication to ensuring Minnesota is a welcoming place for all New Americans.

DONORS

The following individuals and organizations helped advance our mission with generous gifts to the International Institute of Minnesota from October 1, 2019 through September 30, 2020.

This past year, our dedicated volunteers shifted from in-person assistance to virtual tutoring, mask

sewing, remote mentoring and many other creative ways of making a difference during a pandemic.

> Thank you to our 249+ volunteers (see names at impact.iimn.org) for your extraordinary commitment and flexibility!

\$250,000 +

Greater Twin Cities United

\$249,999 - \$100,000

Terri and Mark Henneman **HRK Foundation** Saint Paul & Minnesota Foundation

\$99,999 - \$50,000

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Visit impact.iimn.org to see full donor list,

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All those you serve

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Marjorie Toliver

LeeAnne Watkins

Ciara Williams

GOVERNMENT GRANTS

The following governmental entities issued grants to the International Institute of Minnesota from October 1, 2019 – September 30, 2020.

Heartland Care Services (in partnership)

Local Initiatives Support Corporation

Minnesota Department of Education

Minnesota Department of Employment and Economic Development

Minnesota Department of Health

Minnesota Department of Human Services

Minnesota State

Minnesota State Arts Board

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U.S. Committee for Refugees and Immigrants

U.S. Department of Justice



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It was the first time I visited Vietnam with my U.S. citizenship. I felt more stable. I felt that the United States would protect me if something went wrong over there.

 Toan, a helicopter pilot during the Vietnam War, came to the United States as a refugee in 1984 and became a citizen 35 years later with the Institute's assistance. To celebrate, Toan bought a ticket to visit his home country of Vietnam.

2020 FINANCIALS

OCTOBER 2019 - SEPTEMBER 2020

BALANCE SHEET	(Operations and Capital Campaign)
----------------------	-----------------------------------

Operations Current Assets	989,286
Building, Equipment, Land	2,008,534
Accumulated Depreciation	(1,417,150)
Unemployment Services Trust	91,609
Reserve Funds	3,249,979
Capital Campaign	2,032,284
Total Assets	6,954,542

Total Liabilities	608,815
Capital	
Fund Balance - Unrestricted	3,098,775
Fund Balance - Board Designated	160,883
Fund Balance - Donor Designated	53,799
Fund Balance - Temp Restricted - Capital Campaign	2,274,971
2019-2020 Net Income Operations	380,945
2019-2020 Net Income Capital Campaign	376,354
Total Capital	6,345,727
Total Liabilities & Capital	6,954,542

INCOME STATEMENT

Revenue

Total Revenue	4,335,742
Rentals	1,845
Festival of Nations	38,341
Program Service Fees	155,126
Investment Income	396,752
Contributions	497,373
Corporate/Foundation Grants	708,523
Government Grants	2,537,782

Expenses	
Education & Employment	2,495,534
Refugee Services	730,595
Unallocated Admin/Building	396,358
Immigration Services	323,685
Fundraising/Volunteer (Admin)	110,300
Festival of Nations	104,247
Total Expenses	4,160,719
Operations Net Income (before depreciation)	175,023

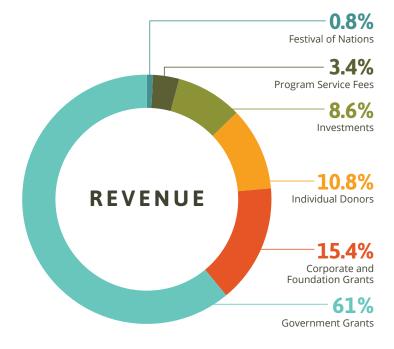
Capital Campaign Information

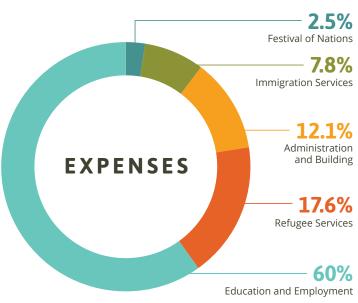
PPP Loan received on 4/22/2020

Loan Forgiveness Application has been submitted

Capital Campaign Net Income	376,354
Capital Campaign Expenses	(560,287)
Capital Campaign Income	936,641
Capital Campaign Information	

271,200







FIND MORE STORIES AND INFORMATION AT: IMPACT.IIMN.ORG

1694 COMO AVE SAINT PAUL, MN 55108 651-647-0191 info@iimn.org



INTERNATIONAL INSTITUTE of Minnesota